# City Of Cannon Beach 

Financial Report 2nd Quarter, October - December 2019 FYE 2020

## Cash Position

| General Fund |  | 2,277,075 | RV Park Fund | 1,073,794 |
| :---: | :---: | :---: | :---: | :---: |
| Tourism and Arts Fund |  | 404,317 | Recycling Fund | 45,258 |
| Transient Room Tax Fund |  | 2,542 | Water Fund | 329,625 |
| Clatsop County TRT Fund |  | 48,136 | Wastewater Fund | 522,202 |
| Building Official Fund |  | 153,929 | Storm Drain Fund | 61,893 |
| Affordable Housing Fund |  | 146,492 | Roads Fund | 277,381 |
| Debt Service Fund |  | 340,174 |  |  |
| Bridge Reserve |  | 8,592 | Water Reserve | 241,303 |
| RV Park Reserve |  | 15,923 | Wastewater Reserve | 150,240 |
| Road Reserve |  | - | Storm Drain Reserve | 2,185 |
| Ecola Forest Reserve |  | 6,394 | Recycling Reserve | 9,826 |
| General Reserve |  | 1,313,821 |  |  |
| Payroll Liability Fund |  | 141,428 | Administrative Services Fund | 21,684 |
| Total Cash on Hand |  | 7,594,214 | As of December 31, 2019 |  |
|  | \$ | 6,292,775 | As of December 31, 2018 |  |

## Financial Narrative for the 2nd Quarter, FYE 2020

Note: Revenues and expenses should track at $6 / 12$ or $50 \%$ of the budget. Data is presented on the budgetary/modified accrual basis.

Cannon Beach population as of July 1, 2019 and certified on December 16, 2019 by PSU is 1,730 .

Cash increased \$1,301,439 from the 2nd quarter ending last year.
General Fund: Revenues year to date are at $47.3 \%$ of the budget. Revenues during the 2nd quarter amount to $\$ 2,453,086$ compared to the prior year quarter amount of $\$ 2,354,477$ and are up by $\$ 98,609$. While transient room tax from Hotels, during this quarter, is up by $\$ 77,149$, room tax from short-term rentals is down by $\$ 17,767$.
At the end of the quarter cash balances were held as follows: LGIP, $\$ 7,407,025$, Columbia Bank, $\$ 176,305$, Express Bill Pay, $\$ 10,584$, and cash on hand, $\$ 300$. At the end of December, the LGIP account was paying $2.56 \%$ interest. Interest earnings to date are $\$ 60,251$.

Expenses in the current quarter amount to $\$ 942,047$ compared to the prior quarter amount of $\$ 1,092,829$, a decrease of $\$ 150,782$. Executive and Public Safety departments are over the targeted budget of $50 \%$. All other departments are under the target budget of $50 \%$.
Total expenditures in all departments are at $33.2 \%$ of the budget at the end of December.
Fund balance increased by $\$ 555,321$ current year to date as revenues are more than expenses.

TAF: The ending fund balance as of
$12 / 31 / 19$ is $\$ 404,317$ and $\$ 473,452$ as of 01/31/20. Scheduled awards paid out this quarter were $\$ 138,165$. See page 10.
TRT Fund: Revenues from the $70 \%$ of the $1 \%$ tax amount to $\$ 178,273$ and were earned in July-September. Chamber payments from this fund amount to $\$ 178,178$.
Clatsop County TRT Fund: Fund balance is $\$ 48,136$ which consists of the first payment received by the county.
Building Department: Building, Mechanical, Plumbing permits, Plan Review fees, and Building Inspector revenue from Manzanita and Astoria, year to date, are $\$ 48,413, \$ 4,678, \$ 5,945, \$ 45,760$, and $\$ 54,200$, respectively, and total $\$ 158,996$. Total program expenses year to date are $\$ 99,818$ and are $47.1 \%$ of the budget. Fund balance increased year to date by $\$ 43,302$
Affordable Housing: Construction excise tax revenues amount to \$33,208 and $\$ 18,685$ for residential and commercial permits, respectively, year to date and total $\$ 51,893$. Fund balance is $\$ 146,492$.

RV Park: Year to date revenue is $\$ 1,236,443$ and is at $62.5 \%$ of the budget compared to the prior year to date amount of $\$ 1,178,205$. Year to date program expenses total $\$ 930,725$ and are $49.3 \%$ of the budget compared to last year to date expenses of $\$ 907,524$ and were $55.2 \%$ of the budget. Fund balance increased $\$ 305,743$ year to date and totals $\$ 979,877$.
Recycling Fund: Recycle surcharge and recycle sales year to date are $\$ 110,354$ and $\$ 1,353$, respectively and $\$ 98,507$ and $\$ 6,024$, last year to date. Year to date program expenses are \$109,413 and are

## Debt Outstanding

| GO Bonds 2010 (EFR) payoff 6/1/27 | $\$ 1,840,000$ |
| ---: | ---: |
| GO Bonds $2012(\mathrm{WW})$ payoff $6 / 1 / 25$ | $1,775,000$ |
|  | Total |
|  | $\$ 3,615,000$ |

$43.9 \%$ of the budgeted amount. Fund balance increased year to date by $\$ 3,159$.
Water Fund: Water charges are $\$ 658,431$ year to date and are 53.6\% of the budgeted amount. Prior year to date water charges were $\$ 674,873$ and $54.2 \%$ of the budget. Year to date program expenses total $\$ 514,084$ and are $48.3 \%$ of the budgeted amount. Year to date revenues exceed year to date expenses by $\$ 155,449$ and increases fund balance by same.

Wastewater Fund: Wastewater charges are \$687,189 year to date and are 53.7\% of the budgeted amount. Prior year to date wastewater charges were $\$ 714,607$ and was $55.9 \%$ of the budgeted amount. Year to date program expenses are $\$ 619,960$ and are $45.9 \%$ of the budgeted amount. Year to date revenues exceed year to date expenses by $\$ 75,849$ and increases fund balance by same.
Storm Drain Fund: Storm drain charges are $\$ 102,926$ year to date and are 50.4\% of the budgeted amount. Prior year to date storm drain charges were $\$ 77,053$ and was $50.4 \%$ of the budgeted amount. Program expenses are $\$ 77,293$ and are $33.7 \%$ of the budgeted amount. Year to date revenues exceed year to date expenses by $\$ 29,108$ and increases fund balance by same.
Roads Fund: Year to date revenues amount to $\$ 279,071$ and are $30.0 \%$ of the budgeted amount. Property tax, state highway funds, and transfers from the general fund contribute the majority of the revenue in the amounts of $\$ 223,896, \$ 52,266$, and $\$ 0$, respectively. Program expenses are $\$ 346,492$ and are 36.7\% of the budgeted amount. Year to date expenses exceed year to date revenues by $\$ 67,421$ and decreases fund balance by same.
Debt Service Fund: Property taxes collected year to date amount to $\$ 373,709$. Interest payments were made that total $\$ 67,513$.
Other: On October 11, 2019 our worker's compensation carrier, SAIF, paid a dividend of $\$ 15,410$. Last year's dividend was $\$ 13,264$. Our annual prepaid premium this year was \$47,990 and \$51,886 last year.
Transient Room Tax: Transient room tax is down from projected budget amounts. See page 7,8 , and 9.

## General Fund Revenue

2nd Quarter 2019

| Revenue |  | October - December |  | Current Fiscal Year to Date | $\begin{gathered} \text { 2019-2020 } \\ \text { Budget } \end{gathered}$ | \% of Current Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | fye 2020 | fye 2019 |  |  |  |
| 1 | Property taxes-current | 597,236 | 579,126 | 597,236 | 646,833 | 92.33 |
| 2 | Property taxes-prior | 8,086 | 8,005 | 11,993 | 20,000 | 59.97 |
| 3 | Transient room tax 6\% | 1,346,660 | 1,276,525 | 1,346,660 | 3,079,875 | 43.72 |
| 4 | Transient room tax 1\%-07/01/10 | 67,333 | 63,826 | 67,333 | 153,994 | 43.72 |
| 5 | Transient room tax 1\%-10/01/15 | 67,333 | 63,826 | 67,333 | 153,994 | 43.72 |
| 6 | Short Term Room Tax 6\% | 181,214 | 197,372 | 181,390 | 513,935 | 35.29 |
| 7 | Short Term Room Tax 1\%-07/01/10 | 9,060 | 9,869 | 9,069 | 25,696 | 35.29 |
| 8 | Short Term Room Tax 1\%-10/01/15 | 9,060 | 9,860 | 9,069 | 25,696 | 35.29 |
| 9 | Business Licenses | 3,289 | 3,275 | 76,490 | 77,000 | 99.34 |
| 10 | Gaming License |  |  |  | 25 | 0.00 |
| 11 | Alarm Fees | 595 | 1,160 | 725 | 1,100 | 65.91 |
| 12 | Franchise Fees | 37,798 | 38,647 | 52,847 | 203,000 | 26.03 |
| 13 | Liquor Taxes | 7,246 | 9,306 | 12,434 | 31,738 | 39.18 |
| 14 | OLCC License Renewal |  |  |  | 300 | 0.00 |
| 15 | Cigarette Taxes | 490 | 696 | 855 | 2,035 | 42.01 |
| 16 | State revenue sharing | 10,928 | 10,847 | 10,928 | 38,000 | 28.76 |
| 17 | Marijuana Tax | 9,183 | 1,984 | 16,607 | 20,079 | 82.71 |
| 18 | Other Grant Funds |  |  |  | 500 | 0.00 |
| 19 | Land Leases | 11,259 | 10,679 | 22,517 | 43,835 | 51.37 |
| 20 | Right of Way Permits |  |  | 50 |  | 0.00 |
| 21 | Fire District Share-Dispatch |  |  | 15,694 | 15,500 | 101.25 |
| 22 | Interest Income | 40,538 | 36,025 | 76,517 | 90,000 | 85.02 |
| 23 | Vehicle Impound Fees | 100 | 50 | 150 | 500 | 30.00 |
| 24 | Contributions |  |  |  |  |  |
| 25 | Miscellaneous Income | 13,382 | 7,670 | 15,424 | 10,000 | 154.24 |
| 26 | Transfers In - RV Park |  |  |  | 210,775 | 0.00 |
|  | HRAP |  |  |  |  |  |
| 27 | Grants |  |  |  | 1,000 | 0.00 |
| 28 | Day Camp Revenue |  |  | 2,281 | 4,000 | 57.03 |
| 29 | HRAP Eco Tours | 97 | 203 | 1,429 | 3,000 | 47.63 |
| 30 | Merchandise Sales |  | 1,412 | 686 | 2,000 | 34.30 |
| 31 | Donations-Friends of HRAP |  |  | 11,200 | 16,000 | 70.00 |
| 32 | Donations-Misc | 332 | 687 | 1,094 | 5,000 | 21.88 |
| 33 | OR Community Foundation Grant | 9,500 |  | 9,500 |  |  |
|  | Farmer's Market |  |  |  |  |  |
| 34 | Vendor Fees |  | 30 | 6,319 | 11,000 | 57.45 |
| 35 | Farmer's Market Sales | (98) | (127) | 2,841 | 3,000 | 94.70 |
| 36 | Entertainment Donations | - | 100 | 188 | 500 | 37.60 |
|  | Municipal Court |  |  |  |  |  |
| 37 | Fines | 10,510 | 9,397 | 33,094 | 55,000 | 60.17 |
|  | Planning |  |  |  |  |  |
| 38 | Short Term Rental Permit | 5,550 | 6,375 | 9,750 | 16,500 | 59.09 |
| 39 | Planning | 3,325 | 5,450 | 6,250 | 17,000 | 36.76 |
| 40 | Local Planning Fee | 2,477 | 1,351 | 4,649 | 15,400 | 30.19 |
| 41 | Grant-ODOT (TSP) |  |  |  | 150,000 | 0.00 |
|  | Ecola Forest Reserve |  |  |  |  |  |
| 42 | NCWA Contribution |  |  |  | 14,500 | 0.00 |
|  | Parks |  |  |  |  |  |
| 43 | Contributions - Parks |  | 500 |  |  |  |
|  | PW Parking |  |  |  |  |  |
| 44 | Parking Lot Maintenance |  |  | 38,061 | 38,990 | 97.62 |
|  | Police |  |  |  |  |  |
| 45 | BVP Grant |  |  |  |  |  |
| 46 | OR Impact Grant |  | 122 |  | 1,200 | 0.00 |
| 47 | ODOT Safety Belt Grant |  | 244 |  |  |  |
| 48 | K-9 Donations | 504 |  | 855 | 1,500 | 57.00 |
| 49 | CB National Night Out |  |  |  | 350 | 0.00 |
|  | EPREP |  |  |  |  |  |
| 50 | Container Revenue | 111 | 137 | 285 | 500 | 57.00 |
| 51 | Storage Fee Revenue | (12) | (152) | 2,302 | 2,300 | 100.09 |
| 52 | Business Oregon-Grant |  |  |  | 30,000 | 0.00 |
| 53 | Total revenues | 2,453,086 | 2,354,477 | 2,722,105 | 5,753,150 | 47.32 |

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City of Cannon Beach
Financial Report


## General Fund Summary

|  |  | Fiscal Year <br> Ending 2020 | Fiscal Year <br> Ending 2019 | 2019/2020 <br> Budget |
| :---: | :---: | :---: | :---: | :---: |
| 23 | Beginning Fund Balance-July | \$ 1,668,827 | \$ 1,296,780 | \$1,000,000 |
| 24 | Revenues year to date | 2,722,105 | 2,602,108 | 5,753,150 |
| 25 | Expenditures year to date | 2,166,784 | 2,185,781 | 6,535,003 |
| 26 Ending Fund Balance-December 31 |  | \$ 2,224,148 | \$ 1,713,107 | \$ 218,147 |

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Other Funds - Revenues with Expenditures (by object class)
2nd Quarter 2019

|  | Tourism and Arts Fund |  |  |  | TRT Fund |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Quarter | Year <br> to Date | Budget | \% of Budget | Current Quarter | Year <br> to Date | Budget | \% of Budget |
| 1 Beginning Fund Balance | 364,230 | 364,210 | 263,875 | 138.02 | 2,468 | 2,447 | 25,378 | 9.64 |
| 2 Plus: Revenues | 178,252 | 178,272 | 419,277 | 42.52 | 178,252 | 178,273 | 419,277 | 42.52 |
| Less: |  |  |  |  |  |  |  |  |
| 3 Personnel Services |  |  |  |  |  |  |  |  |
| 4 Materials and Services | 138,165 | 138,165 | 469,277 | 29.44 | 178,178 | 178,178 | 444,655 | 40.07 |
| 5 Program Expenses Subtotal | 138,165 | 138,165 | 469,277 | 29.44 | 178,178 | 178,178 | 444,655 | 40.07 |
| 6 Contingency |  |  |  |  |  |  |  |  |
| 7 Ending Fund Balance |  |  |  |  |  |  |  |  |
|  | 404,317 | 404,317 | 213,875 | 189.04 | 2,542 | 2,542 | - | - |
|  | County TRT Fund |  |  |  |  |  |  |  |
|  |  |  |  |  | Building Official Fund |  |  |  |
|  | Current <br> Quarter $48,136$ | $\begin{aligned} & \text { Year } \\ & \text { to Date } \end{aligned}$ | Budget | \% of Budget | Current Quarter | $\begin{gathered} \text { Year } \\ \text { to Date } \\ \hline \end{gathered}$ | Budget | \% of Budget |
| 8 Beginning Fund Balance |  | 48,136 | - | - | 114,985 | 96,484 | 70,000 | 137.83 |
|  |  |  |  |  |  |  |  |  |
| 9 Plus: Revenues |  |  | 419,277 | - | 93,765 | 164,305 | 185,000 | 88.81 |
|  |  |  |  |  |  |  |  |  |
| Less: |  |  |  |  |  |  |  |  |
| 10 Personnel Services |  |  |  |  | 42,249 | 79,309 | 161,047 | 49.25 |
| 11 Materials and Services |  |  | 419,277 | - | 12,050 | 27,029 | 54,970 | 49.17 |
| 12 Capital Outlay |  |  |  |  |  |  | 25,000 | - |
| 13 Program Expenses Subtotal | - | - | 419,277 | - | 54,299 | 106,338 | 241,017 | 44.12 |
| 14 Debt Service |  |  |  |  |  |  |  |  |
| 15 Transfers Out |  |  |  |  |  |  |  |  |
| 16 Contingency |  |  |  |  |  |  | 13,983 | - |
|  |  |  |  |  |  |  |  |  |
| 17 Ending Fund Balance | 48,136 | 48,136 | - | - | 154,451 | 154,451 | - |  |
|  |  |  |  |  |  |  |  |  |
|  | Affordable Housing Fund |  |  |  | RV Park Fund |  |  |  |
|  | Current Quarter | Year to Date | Budget | \% of <br> Budget | Current Quarter | $\begin{gathered} \text { Year } \\ \text { to Date } \end{gathered}$ | Budget | $\begin{gathered} \hline \% \text { of } \\ \text { Budget } \end{gathered}$ |
| 18 Beginning Fund Balance | 107,316 | 95,999 | 65,000 | 147.69 | 980,358 | 674,134 | 500,000 | 134.83 |
|  |  |  |  |  |  |  |  |  |
| 19 Plus: Revenues | 40,576 | 51,893 | 53,000 | 97.91 | 357,956 | 1,236,468 | 1,977,000 | 62.54 |
|  |  |  |  |  |  |  |  |  |
| Less: |  |  |  |  |  |  |  |  |
| 20 Personnel Services |  |  |  |  |  |  | 1,473 | - |
| 21 Materials and Services | 1,400 | 1,400 | 63,950 | 2.19 | 358,437 | 930,725 | 1,887,293 | 49.32 |
| 22 Capital Outlay |  |  | - | - |  |  |  |  |
| 23 Program Expenses Subtotal | 1,400 | 1,400 | 63,950 | 2.19 | 358,437 | 930,725 | 1,888,766 | 49.28 |
| 24 Debt Service |  |  | - | - |  |  |  |  |
| 25 Transfers Out |  |  |  |  |  |  | 310,775 | - |
| 26 Contingency |  |  | 12,790 | - |  |  | 277,459 | - |
|  |  |  |  |  |  |  |  |  |
| 27 Ending Fund Balance | 146,492 | 146,492 | 41,260 | 355.05 | 979,877 | 979,877 | - | - |

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Other Funds - Revenues with Expenditures (by object class)
2nd Quarter 2019

|  |  | Recycling Fund |  |  |  | Water Fund |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Quarter | Year to Date | Budget | \% of Budget | Current Quarter | Year to Date | Budget | \% of Budget |
|  | Beginning Fund Balance | 60,632 | 66,600 | 38,000 | 175.26 | 393,310 | 242,821 | 175,000 | 138.75 |
| 2 | 2 Plus: Revenues | 61,304 | 112,572 | 236,418 | 47.62 | 271,399 | 669,533 | 2,248,000 | 29.78 |
|  | Less: |  |  |  |  |  |  |  |  |
|  | 3 Personnel Services | 28,789 | 58,779 | 120,742 | 48.68 | 76,881 | 146,960 | 322,483 | 45.57 |
|  | Materials and Services | 23,388 | 50,634 | 128,729 | 39.33 | 189,558 | 367,124 | 742,801 | 49.42 |
|  | 5 Capital Outlay |  |  |  |  | - | - | - | - |
|  | 6 Program Expenses Subtotal | 52,177 | 109,413 | 249,471 | 43.86 | 266,439 | 514,084 | 1,065,284 | 48.26 |
|  | Debt Service |  |  |  |  |  |  | 54,102 | - |
|  | Transfers Out |  |  |  |  |  |  | 1,072,000 | - |
| 9 | Contingency |  |  | 24,947 | - |  |  | 223,877 | - |
|  |  |  |  |  |  |  |  |  |  |
| 10 | Ending Fund Balance | 69,759 | 69,759 | - | - | 398,270 | 398,270 | 7,737 | 5,147.60 |
|  |  |  |  |  |  |  |  |  |  |
|  |  | Wastewater Fund |  |  |  | Storm Drain Fund |  |  |  |
|  |  | Current <br> Quarter | Year to Date | Budget | \% of Budget | Current Quarter | $\begin{aligned} & \text { Year } \\ & \text { to Date } \end{aligned}$ | Budget | \% of Budget |
| 11 | Beginning Fund Balance | 626,709 | 509,627 | 400,000 | 127.41 | 57,719 | 49,288 | 35,000 | 140.82 |
|  |  |  |  |  |  |  |  |  |  |
| 12 | Plus: Revenues | 287,964 | 695,809 | 2,285,000 | 30.45 | 56,542 | 106,401 | 240,145 | 44.31 |
|  |  |  |  |  |  |  |  |  |  |
| Less: |  |  |  |  |  |  |  |  |  |
| 13 | Personnel Services | 70,757 | 148,996 | 414,158 | 35.98 | 2,740 | 5,272 | 16,698 | 31.57 |
| 14 | Materials and Services | 258,440 | 470,964 | 938,010 | 50.21 | 33,125 | 72,021 | 212,589 | 33.88 |
| 15 | Capital Outlay |  |  |  |  |  |  |  | - |
|  | Program Expenses Subtotal | 329,197 | 619,960 | 1,352,168 | 45.85 | 35,865 | 77,293 | 229,287 | 33.71 |
| 17 | Debt Service |  |  | 54,102 | - |  |  |  |  |
| 18 | Transfers Out |  |  | 1,115,697 | - |  |  | 45,858 | - |
| 19 | Contingency |  |  | 163,033 | - |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 20 | Ending Fund Balance | 585,476 | 585,476 | 54,102 | 1,082.17 | 78,396 | 78,396 | - | - |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  | Roads Fund |  |  |  | Debt Service |  |  |  |
|  |  | Current Quarter | $\begin{gathered} \text { Year } \\ \text { to Date } \end{gathered}$ | Budget | \% of Budget | Current Quarter | $\begin{gathered} \text { Year } \\ \text { to Date } \end{gathered}$ | Budget | \% of Budget |
| 21 | Beginning Fund Balance | 209,924 | 331,561 | 200,000 | 165.78 | 33,978 | 31,802 | 22,000 | 144.55 |
|  |  |  |  |  |  |  |  |  |  |
| 22 | Plus: Revenues | 257,905 | 279,071 | 931,577 | 29.96 | 373,709 | 375,885 | 608,025 | 61.82 |
|  |  |  |  |  |  |  |  |  |  |
| Less: |  |  |  |  |  |  |  |  |  |
| 23 | Personnel Services | 65,668 | 128,427 | 253,125 | 50.74 |  |  |  |  |
|  | Materials and Services | 138,021 | 218,065 | 674,856 | 32.31 | 67,513 | 67,513 |  |  |
| 25 | Capital Outlay |  |  | 15,000 | - |  |  |  |  |
|  | Program Expenses Subtotal | 203,689 | 346,492 | 942,981 | 36.74 | 67,513 | 67,513 |  |  |
|  | Debt Service |  |  |  |  |  |  | 615,025 | - |
| 28 | Contingency |  |  | 188,596 | - |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Ending Fund Balance | 264,140 | 264,140 | - | - | 340,174 | 340,174 | 15,000 | 2,267.83 |

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|  | Administrative Services |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current <br> Quarter | $\begin{gathered} \text { Year } \\ \text { to Date } \end{gathered}$ | Budget | \% of <br> Budget |
| 1 Beginning Fund Balance $\square$ |  |  |  |  |
|  |  |  |  |  |
| 2 Plus: Revenues | 481,201 | 1,022,824 | 2,013,232 | 50.81 |
|  |  |  |  |  |
| Less: |  |  |  |  |
| 3 Executive | 137,824 | 252,710 | 628,303 | 40.22 |
| 4 Finance | 136,866 | 232,225 | 492,904 | 47.11 |
| 5 IT | 48,903 | 137,325 | 245,970 | 55.83 |
| 6 Central Services | 17,249 | 167,951 | 203,405 | 82.57 |
| 7 Public Works | 140,359 | 232,613 | 442,650 | 52.55 |
|  |  |  |  |  |
| 8 Ending Fund Balance | - | - | - | - |

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City of Cannon Beach Financial Report

Transient Room Tax
2nd Quarter 2019

## Includes activity through January 31, 2020



## Transient Room Tax

2nd Quarter 2019
Includes activity through January 31, 2020

|  | City of Cannon Beach |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Transient Room Tax |  |  |  |  |  |  |
|  |  | Quarter Ending |  |  |  | Grand |  |
| 1 |  | 9/30/19 | 12/31/19 | 3/31/20 | 6/30/20 | Total | Budget |
|  |  |  |  |  |  |  |  |
| 2 | Motel/Hotel Tax | 1,795,546.63 | 711,757.55 |  |  | 2,507,304.18 |  |
| 3 | S/T vacation rentals | 240,770.82 | 79,431.55 |  |  | 320,202.37 |  |
|  |  |  |  |  |  |  |  |
|  | Total | 2,036,317.45 | 791,189.10 | - | - | 2,827,506.55 | 4,791,744.00 |
|  |  |  |  |  |  |  |  |
|  |  | Quarter Ending |  |  |  | Grand |  |
| 5 |  | 9/30/18 | 12/31/18 | 3/31/19 | 6/30/19 | Total | Budget |
|  |  |  |  |  |  |  |  |
| 6 | Motel/Hotel Tax | 1,702,133.48 | 662,557.85 | 574,561.69 | 1,076,901.59 | 4,016,154.61 |  |
|  | S/T vacation rentals | 265,515.27 | 129,077.47 | 53,064.62 | 116,747.72 | 564,405.08 |  |
|  |  |  |  |  |  |  |  |
| 8 | Total | 1,967,648.75 | 791,635.32 | 627,626.31 | 1,193,649.31 | 4,580,559.69 | 4,396,070.00 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | Quarter Ending |  |  |  | Grand |  |
| 9 |  | 9/30/17 | 12/31/17 | 3/31/18 | 6/30/18 | Total | Budget |
|  |  |  |  |  |  |  |  |
| 10 | Motel/Hotel Tax | 1,602,832.64 | 624,226.00 | 540,930.10 | 996,035.94 | 3,764,024.68 |  |
| 11 | S/T vacation rentals | 250,377.39 | 74,746.17 | 59,795.74 | 121,601.98 | 506,521.28 |  |
|  |  |  |  |  |  |  |  |
| 12 | Total | 1,853,210.03 | 698,972.17 | 600,725.84 | 1,117,637.92 | 4,270,545.96 | 4,108,065.00 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | Quarter Ending |  |  |  | Grand |  |
| 13 |  | 9/30/16 | 12/31/16 | 3/31/17 | 6/30/17 | Total | Budget |
|  |  |  |  |  |  |  |  |
| 14 | Motel/Hotel Tax | 1,498,680.59 | 530,390.22 | 476,895.47 | 917,730.73 | 3,423,697.01 |  |
| 15 | S/T vacation rentals | 221,317.52 | 53,356.80 | 42,475.17 | 103,377.35 | 420,526.84 |  |
|  |  |  |  |  |  |  |  |
| 16 | Total | 1,719,998.11 | 583,747.02 | 519,370.64 | 1,021,108.08 | 3,844,223.85 | 3,280,816.00 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | Quarter Ending |  |  |  | Grand |  |
| 17 |  | 9/30/15 | 12/31/15 | 3/31/16 | 6/30/16 | Total | Budget |
|  |  |  |  |  |  |  |  |
|  | Motel/Hotel Tax | 1,253,109.31 | 506,835.95 | 510,015.10 | 877,965.76 | 3,147,926.12 |  |
|  | $\mathrm{S} / \mathrm{T}$ vacation rentals | 191,810.46 | 58,117.01 | 49,915.90 | 88,111.60 | 387,954.97 |  |
|  |  |  |  |  |  |  |  |
|  | Total | 1,444,919.77 | 564,952.96 | 559,931.00 | 966,077.36 | 3,535,881.09 | 3,118,010.00 |

This table shows Motel/Hotel tax vs Short-term rental tax collections. Our current 2 quarter budgeted combined revenue is $\$ 2,897,248$. Our current collected combined revenue is $\$ 2,827,506$, an under budget amount of $\$ 69,742$. This represents an over budget amount in hotels of $\$ 24,378$ and an under budget amount in short-term of $\$ 94,118$ for the two quarters combined ( $\$ 24,378$ $\$ 94,118$ = under budget amount of $\$ 69,742$ ).
The current year budget is $5 \%$ additional on top of $\$ 4,563,566$ which was the projected year end 2019 amount during the budget process. The city actually received $\$ 4,580,560$ at year end 2019 . You can see that if you apply the budget increase of $5 \%$ to each category, hotels for each quarter reported are over budget and have increased $5.49 \%$ and $7.43 \%$, respectively, each quarter. However, the short-term rentals are not hitting the targeted $5 \%$ budget increase and are at a shortfall of $9.32 \%$ and $38.46 \%$, respectively, each quarter.
Upon further analysis, it was recalled that there were lodging operators that were found to have failed to pay room taxes. Once resolved, those taxes and penalties were paid in the quarter ended $12 / 31 / 18$ in the amount of $\$ 83,872$ and is part of the $\$ 129,077$ collected. That windfall, while budgeting, was not taken into account as a one-time revenue and hence, the budget projection was based on the inflated quarter revenue.

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March 10, 2020

City of Cannon Beach Financial Report

Transient Room Tax
2nd Quarter 2019
Includes activity through January 31, 2020

## Transient Room Tax

| Transient Room Tax |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
| General Fund |  |  |  |  |
|  |  |  |  |  |
|  | qtr 1 | qtr 2 |  | total |
|  |  |  |  |  |
| budget | 1,704,476 | 685,754 |  | 2,390,230 |
| actual | 1,679,962 | 652,730 |  | 2,332,692 |
| variance | $(24,514)$ | $(33,024)$ |  | $(57,538)$ |
|  |  |  |  |  |
|  |  |  |  |  |
| TAF Fund |  |  |  |  |
|  |  |  |  |  |
|  | qtr 1 | qtr 2 |  | total |
|  |  |  |  |  |
| budget | 180,778 | 72,731 |  | 253,509 |
| actual | 178,178 | 69,229 |  | 247,407 |
| variance | $(2,600)$ | $(3,502)$ |  | $(6,102)$ |
|  |  |  |  |  |
|  |  |  |  |  |
| TRT Fund |  |  |  |  |
|  |  |  |  |  |
|  | qtr 1 | qtr 2 |  | total |
|  |  |  |  |  |
| budget | 180,778 | 72,731 |  | 253,509 |
| actual | 178,178 | 69,229 |  | 247,407 |
| variance | $(2,600)$ | $(3,502)$ |  | $(6,102)$ |


|  |  |  |  |  |  |
| :---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | qtr 1 | qtr 2 |  |  |  |
|  |  |  |  |  | total |
|  |  |  |  |  |  |
| budget | $2,066,031$ | 831,217 |  |  | $2,897,248$ |
| actual | $2,036,317$ | 791,189 |  |  | $2,827,506$ |
| variance | $(29,714)$ | $(40,028)$ |  |  | $(69,742)$ |

Transient Room Tax-Tourism and Arts Fund
2nd Quarter 2019 Includes activity through January 31, 2020


For budget details, please refer to the City of Cannon Beach Adopted Budget for fiscal year ending June 30, 2019. Budget amounts reflect budget adjustments approved by the City Council during the fiscal year. Information and data presented in this report is unaudited.

